



n May 1 and 2, we conducted our 11th annual RO/RO Rodeo at the Dundalk Marine Terminal. Once again, many of our automotive, farm and construction machinery customers came together with the Steamship Trade Association, International Long-shoremen's Association Local 333 and the Maryland Port Administration to offer training in the operation of the newest RO/RO cargo types coming through our Port. Two hundred men and women were provided the opportunity to drive the current heavy machinery being exported and imported through the Port of Baltimore.

handled here. The lessons learned during our annual rodeo have enhanced our reputation around the globe and are among the reasons why major manufacturers choose us as their point of entry and exit.

In 1996, we started with an idea to provide the best service possible to our RO/RO and automotive customers, and the end result is that we have created a national model for care and handling unsurpassed by any other port in the country.

While observing the rodeo in action on its first day, one of the manufactures said to me, "This is why we have been with your port for all these

## RO/RO Rodeo A Model For Ports Everywhere

One of the reasons our Port is No. 1 for the handling of RO/RO cargo is because of our reputation for quality care and handling of these top-of-the-line pieces of equipment. The ability to ensure the safe keeping of cargo is partly because we have a highly professional team of ILA and Port terminal workers who take their jobs very seriously.

The other reason is because through the implementation of the Quality Cargo Handling Action Team (QCHAT) program, workers are given the opportunity to learn the latest technologies applied to the odd-shaped, larger-than-life machinery that is

years." As far as I'm concerned, the rodeo is why we will continue to have quality customers coming back year after year, because they know we care for them and for their products.

**Brooks Royster**  
*Executive Director*



KATHY BERGREN SMITH