

Maryland Port Commission
Open Session Minutes
May 7, 2019

The Three Hundred and Fifty Third Session of the Maryland Port Commission was called to order at 9:05 am by Acting Chairman Walter Tilley at the World Trade Center, 401 E. Pratt Street, Stanton Room, 20th Floor, Baltimore, Maryland 21202. The Commission met in Open Session from 9:05 am until 9:55 am.

Present: Commissioners Dandy, Dean, Huber, Lunn, Richardson and Tilley

Staff: Jim White (Executive Director), Dave Thomas (Deputy Director), Bob Munroe (MPA Chief Counsel), Phil Whaling (Assistant Attorney General), Mike Miller (Director of Maritime Commercial Management), Richard Scher (Director of Communications), Kristen Fidler (Director of Harbor Development), Steve Johnson (Director of Engineering), Wonza Spann Nicholas (Director of Finance), Brian Miller (Director of Operations), David Espie (Director of Security), Jim Dwyer (Director of Planning), John Thornton (Manager of Procurement), John Timmins (Marketing) and Chris Nichols (Executive Office)

Minutes of the Three Hundred and Fifty Second Open Session Meeting

Commissioner Richardson moved to approve the Open and Closed Session Minutes of the Three Hundred and Fifty Second Port Commission meeting, Commissioner Dean seconded the motion. The minutes were approved unanimously without discussion.

Bulk Cargo and Forest Products, John Timmins, Marketing

Mr. Timmins provided an update on the bulk cargo and forest products commodities. Highlights of his presentation included:

- Coal
 - 2018 record year – 25.5 million tons exported.
 - Consol signed a two-year exclusive contract with Xcoal to sell their product.
 - Consol/CNX Terminal – 75% of total volume.
 - Coal continues strong into early 2019, industry shows a possible slowdown later in the year.
- Imported Sugar
 - Increase of over 58000 tons in 2018 – 795,000 tons.
 - Cargo sourced from South America in bulk, some organic sugar arrives from Central America in containers.
 - Sugar volume in bulk remain steady with flat volume, containerized organic volume will increase as POB Foreign Trade Zone hub is established.
- Imported Pulp
 - Semi-finished product, used in production of paper towels, napkins, diapers, etc.
 - G2 Ocean consolidated all pulp at Rukert, private marine terminal, at the Port of Baltimore.

- Suzano moved back to Dundalk Marine Terminal in January 2019 for a six-month term. Suzano acquired Fibria January 2019, a Request for Proposal for port consolidation will be issued later this year. James White commented that Suzano poses a real opportunity to gain much of this business back that we lost to Philadelphia. He plans on making another visit to Brazil to highlight the advantages of coming to Baltimore. Suzano is just as important as UPM to the Port of Baltimore.
- Imported Paper
 - UPM volume continues strong from Finland.
 - 2018 saw an increase of 56,667 tons over 2017.

The State of MPA Security, David Espie, Director of Security

Mr. Espie reported that the Port of Baltimore has had ten consecutive years of excellent security inspection ratings by the United States Coast Guard. Mr. White and the commissioners applauded Mr. Espie for the tremendous job he has done with the security at the POB. Mr. Espie continued his presentation that included the following:

- Description of areas of MPA Security Office Oversight.
- Federal Port Security Grant Program
 - 2017
 - MPA Terminal Assessment/FSP Update - \$188,000
 - Improving Cybersecurity Governance - \$368,000
 - DMT POV Gate Improvements - \$337,000
 - 2018
 - Cruise Terminal Sonar Extended Maintenance - \$245,000
 - Vehicle IED Barrier – Cruise Terminal - \$57,000
 - Anti-Ram Vehicle Barrier – Dundalk Wide Gate - \$84,000
 - Cyber Security IOT Discovery - \$180,000
- Accolades
 - Named by Security Magazine in 2018 as having one of the top port security programs in the United States.
 - Provided testimony to the joint congressional subcommittee on Port Security and Infrastructure.
 - Provided Port Security-related Consultation to the staffs of Congress and to the U.S. House Committee on Transportation and Infrastructure.

Contracts for Approval

Mr. Thornton requested approval for the following contracts:

1. Contract #219012-M – Janitorial Services at Dundalk and Seagirt Marine Terminals; P2 Cleaning Services, LLC, Baltimore, MD; \$880,356

2. Contract #219013-M – Janitorial Services at South Locust Point Marine Terminal; Frontline Enterprises, LLC, Silver Spring, MD; \$350,000
3. Contract #218034-S – Shuttle Bus Service; D.T.S. Worldwide Transportation, LLC, Spencerville, MD; \$300,000
4. Contract #518219 – Fruit Pier Slip Infrastructure at South Locust Point Marine Terminal; Cianbro Corporation, Baltimore, MD; \$4,634,041

Motion to approve contracts 1-4 was made by Commissioner Dandy, seconded by Commissioner Huber and approved unanimously by the Commission.

5. Contract 516003B – Modification #1 - Lot 402 Drainage Improvements, Dundalk Marine Terminal; Marine Technologies, Inc., Baltimore, MD; \$880,995.15

Motion to approve Contract 516003B was made by Commissioner Richardson, seconded by Commissioner Lunn and approved unanimously by the Commission.

Move into Closed Session

At 9:55 am, in accordance with State Government Article, Section 10-508 (a)(4), Annotated Code of Maryland, Commissioner Richardson moved that the Commission meet in Closed Session, and Commissioner Lunn seconded the motion. The motion was approved unanimously. See attached Closing Statement. The Commission met in Closed Session from 9:55 am until 10:00 am. Jim White (Executive Director), Dave Thomas (Deputy Director), Bob Munroe (MPA Chief Counsel), Phil Whaling (Assistant Attorney General), Mike Miller (Director of Maritime Commercial Management), Richard Scher (Director of Communications), Kristen Fidler (Director of Harbor Development), Steve Johnson (Director of Engineering), Wonza Spann Nicholas (Director of Finance), Brian Miller (Director of Operations), David Espie (Director of Security), Jim Dwyer (Director of Planning), John Thornton (Manager of Procurement), and Chris Nichols (Executive Office)

The Commissioners met in Closed Session to consult with counsel and staff about Contract 516003B – Modification #1 - Lot 402 Drainage Improvements. The Closed Session ended at 10:00 am and the meeting returned to Open Session. No votes were taken during the Closed Session.

Adjournment

There being no further business, a motion to adjourn was made by Commissioner Huber and seconded by Commissioner Dean. The motion carried unanimously. The meeting adjourned at 10:00 am.