

## Seagirt Marine Terminal

### Maryland Port Administration-Ports America Chesapeake Public-Private Partnership

#### Summary:

- In January 2010, the MPA and Ports America began a 50-year public-private partnership lease and concession agreement for Seagirt Marine Terminal.
- Ports America runs the daily operations at Seagirt and built a 50-foot container berth under the agreement, accompanied by four state-of-the-art super Post Panamax cranes.
- Ports America will also invest in other necessary infrastructure at Seagirt, saving the State of Maryland hundreds of millions of dollars it would have had to invest in capital improvements.
- The MPA receives an annual payment and ongoing revenues from Ports America during the life of the agreement.
- Ports America receives a base payment for 50 years and all net revenues from Seagirt business.
- The total investment and revenue to the State of Maryland has the potential to reach up to \$1.8 billion over the life of the agreement. It will also generate nearly \$16 million per year in new taxes for Maryland.

#### 50-Foot Berth:

- One of the key elements of this agreement was the construction of a 50-foot berth for the Port of Baltimore.
- The new berth will allow the Port of Baltimore to welcome some of the largest container ships in the world, bringing more cargo to Maryland.
- Baltimore is one of two East Coast ports to have both a 50-foot channel and 50-foot berth.
- The berth was completed in 2012, four years before the completion of the Panama Canal expansion.
- When the Panama Canal expansion is finished in 2016, it is expected that a larger number of ships, including new mega-ships, will travel to East Coast ports able to accommodate their size to reach customers more quickly and less expensively. Currently a large percentage of these massive ships use West Coast ports which have deeper water depths. This requires manufacturers to send products by rail to markets throughout the country. With a 50-foot berth, the mega ships that are becoming the norm in the maritime industry will have enough water depth to dock and bring additional business to the Port of Baltimore.

#### Jobs:

- The partnership between the MPA and Ports America is expected to produce 5,700 new jobs.
- Of the 5,700 new jobs, 3,000 jobs are one-time construction jobs for Port and Maryland Transportation Authority highway improvements. Another 2,700 permanent direct, indirect and induced jobs will come from the increased and sustainable container business that the Port will see upon the completion of the Panama Canal project.